



**Confidential Investor Profile**

Name \_\_\_\_\_ Date \_\_\_\_\_  
 Company \_\_\_\_\_ Phone \_\_\_\_\_  
 Address \_\_\_\_\_ Fax \_\_\_\_\_  
 City State Zip \_\_\_\_\_ Email \_\_\_\_\_

Special contact Instructions:

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How did you find us \_\_\_ newspaper \_\_\_ yellow pages \_\_\_ internet \_\_\_ referral \_\_\_ other

**Financial Information  
 (REQUIRED to obtain sellers information)**

<i>ASSETS</i>		<i>LIABILITIES</i>	
Cash on hand		Current Payable Credit	
Negotiable Securities		Loans Payable	
Retirement IRA/401		Real Estate Mortgages	
Notes Receivable		Other Liabilities	
Real Estate			
Household/Personal Property		TOTAL LIABILITIES \$	
Business Value			
Other			
TOTAL ASSETS \$		NET WORTH \$	

*SOURCE OF INCOME*

Salary bonus and commission		Other Income	
Dividends and Interest			
Real Estate Income		TOTAL CURRENT INCOME \$	

Cash available for investment (incl. working capital): \$\_\_\_\_\_ Return on Investment sought \_\_\_%

Minimum net income required from investment after debt service \$\_\_\_\_\_

List additional source of investment capital (savings/stocks/borrowing/investors/partners etc):

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

The undersigned certifies that this information is to the best of our knowledge true and correct.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Please provide us additional information (page 2)

**Personal - Professional background**  
**(Please attach resume if available)**

Current Employment: \_\_\_\_\_

Responsibilities: \_\_\_\_\_

Business Strengths: \_\_\_\_\_

Business Weakness: \_\_\_\_\_

Currently like about what I do: \_\_\_\_\_

Currently find difficult about what I do: \_\_\_\_\_

Career History \_\_\_\_\_

Education: \_\_\_\_\_

Business ownership \_\_\_\_\_

Hobbies/Interests: \_\_\_\_\_

**Target opportunity**

General industries of interest:    \_\_\_ Agriculture    \_\_\_ Construction    \_\_\_ Distribution  
                                         \_\_\_ Manufacturing    \_\_\_ Transportation    \_\_\_ Finance  
                                         \_\_\_ Services    \_\_\_ High Tech    \_\_\_ Retail  
                                         \_\_\_ Other \_\_\_\_\_

Specific criteria: \_\_\_\_\_

Important attributes of an acquisition candidate:

Most important #1: \_\_\_\_\_

Second: \_\_\_\_\_

Third: \_\_\_\_\_

Will not consider: \_\_\_\_\_

Will others be involved in day-to-day management/operations of the business: \_\_\_\_\_

Please provide any information you believe may help us:

\_\_\_\_\_  
\_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_